

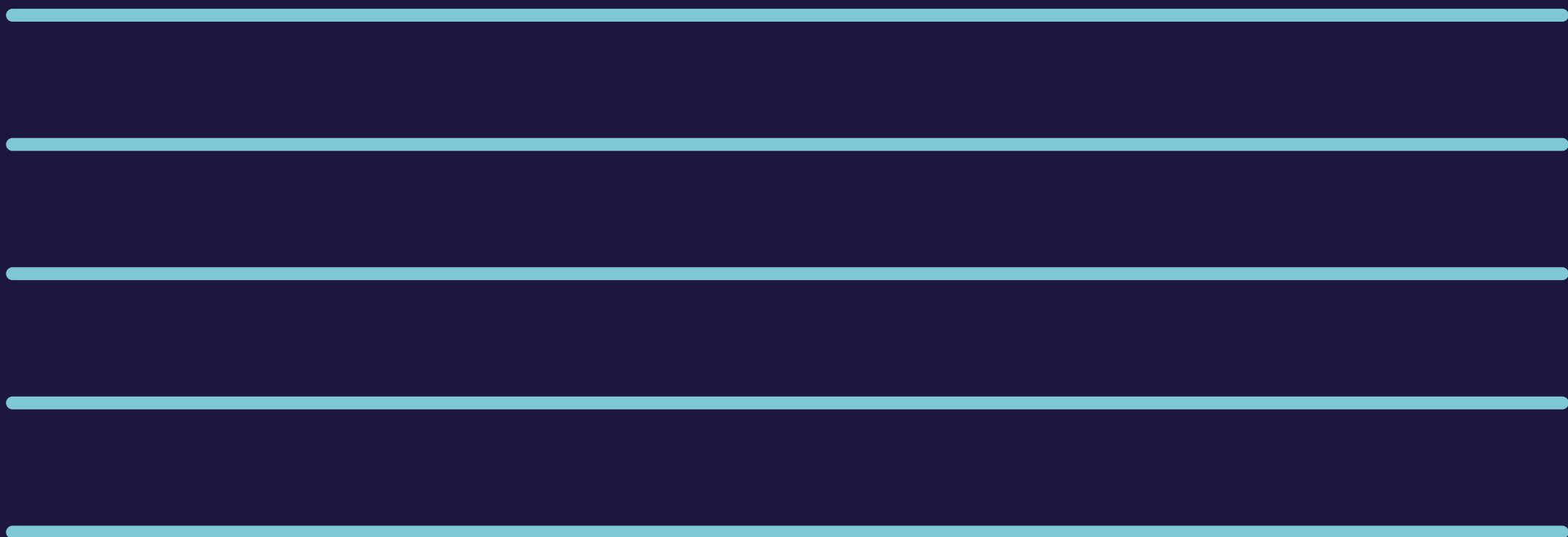
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WAKEFIELD**

Commercial Kentucky

Louisville Business First

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**Commercial
Real Estate**





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Commercial Real Estate Brokers – Industrial

AREA'S LARGEST RANKED BY DOLLAR VOLUME OF INDUSTRIAL SPACE SOLD OR LEASED OUT OF LOCAL OFFICES IN 2025

Name / Prior rank Website	Address Phone	Industrial dollar volume: 2025 ¹	Industrial dollar volume: 2024 ²	Total dollar volume: 2025 ³	Year founded locally	Top local executive(s)
1 CBRE Inc. ① cbre.com/ky	10200 Forest Green Blvd. #100 Louisville, KY 40223	\$889.19 million	\$953.55 million	\$1.38 billion	1996	Heather Neve
2 Cushman & Wakefield Commercial Kentucky ② commercialkentucky.com	333 E. Main St. #510 Louisville, KY 40202 502-589-5150	\$222.5 million	\$289.51 million	\$606.15 million	1973	Steve Gray E. Phillip Scherer
3 ALL 10 all10.com/louisville	Louisville, KY 40222 502-426-1300	\$176.96 million	\$113.74 million	\$176.96 million	1948	David Green
4 TRIO Commercial Property Group ④ trio.com	8750 Grandy Station Rd. #302 Louisville, KY 40223 502-454-4933	\$81.45 million	\$54.96 million	\$311.41 million	2011	Justin Baker Michael Tate Josh Ebers
5 Hoagland Commercial LLC ⁴ ⑤ hoaglandcommercial.com	121 Chesser Ln. #200 Louisville, KY 40207 502-857-3338	\$46.12 million	\$46.04 million	\$152.79 million	1991	Brody Hooper Woodford Hoagland
6 Horizon Commercial Realty LLC ⑥ horc.com	12411 Plumtree Dr. Louisville, KY 40299 502-429-0090	\$31.79 million	\$86.64 million	\$141.93 million	2006	John Hollenback
7 Duane Realty Group ⑦ duanerealtygroup.com	7410 New La Grange Rd. #100 Louisville, KY 40222 502-245-4240	\$27.79 million	\$23.11 million	\$39.79 million	1990	Walker Price Bob Duane
8 NAI Fortis Group ⑧ naifortis.com	462 S. 4th St. #400 Louisville, KY 40202 502-583-4040	\$24.29 million	\$52.87 million	\$51.6 million	2001	Jim Goss
9 Colliers Louisville ⁷ ⑨	1757 Franklin Ave. #100 Louisville, KY 40206	\$19.82 million	\$17.16 million	\$107.46 million	2004	David Brinkley Fred Suterlin



STEPHAN F. GRAY, SIOR



ROBERT B. WALKER,
SIOR, CCIM



GREG CHARMOLI



JAKE F. MILLS, SIOR

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Commercial Real Estate Brokers – Office

AREA'S LARGEST RANKED BY DOLLAR VOLUME OF OFFICE SPACE SOLD OR LEASED OUT OF LOCAL OFFICES IN 2025

Name / Prior rank Website	Address Phone	Office dollar volume: 2025 ¹	Office dollar volume: 2024 ²	Total dollar volume: 2025 ³	Year founded locally	Top local executive(s)
1. RELL 	7118 New La Grange Rd. Louisville, KY 40222	\$173.68 million	\$182.8 million	\$276.66 million	1948	David Sporn
2. Cushman & Wakefield Commercial Kentucky 	333 E. Main St. #510 Louisville, KY 40202 502-589-5150	\$114.27 million	\$62.52 million	\$606.15 million	1973	Steve Gray E. Phillip Scherer
3. CBRE Inc. 	Louisville, KY 40223 502-429-6700	\$104.81 million	\$146.36 million	\$1.26 billion	1996	Heather Davis
4. Horizon Commercial Realty LLC 	12411 Flamingo Dr. Louisville, KY 40299 502-429-0990	\$93.29 million	\$79.14 million	\$141.93 million	2006	John Hollenback
5. Sent Commercial Real Estate LLC 	PO Box 23373 Louisville, KY 40223 502-244-0962	\$89.84 million	\$28.29 million	\$99.84 million	2001	Keith Sant
6. NTS Capital 	500 N. Hardborne Plaza, #400 Louisville, KY 40222 502-436-4800	\$63.77 million	\$93.84 million	\$187.54 million	1966	Matthew Lynn Tony Duke
7. TRIO Commercial Property Group 	8750 Dredge Station Rd. #302 Louisville, KY 40223 502-454-4933	\$62.4 million	\$71.79 million	\$111.41 million	2011	Justin Baker Michael Laker Seth Ebers
8. Hoagland Commercial LLC 	125 Chennards Ln. #300 Louisville, KY 40207 502-897-3330	\$53.19 million	\$75.27 million	\$122.79 million	1991	Brody Hoover Woodford Hoagland
9. FJR Commercial LLC 	4010 Dupont Ct. #700 Louisville, KY 40207	\$21.5 million	NA	\$19 million	2025	Brian Forrest



PHIL SCHERER



E.P. SCHERER



BRENT DOLEN,
SIOR, CCIM



SAM GRAY, CCIM



SAM ENGLISH, CFA



BRENT BOLAND

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MULTIFAMILY

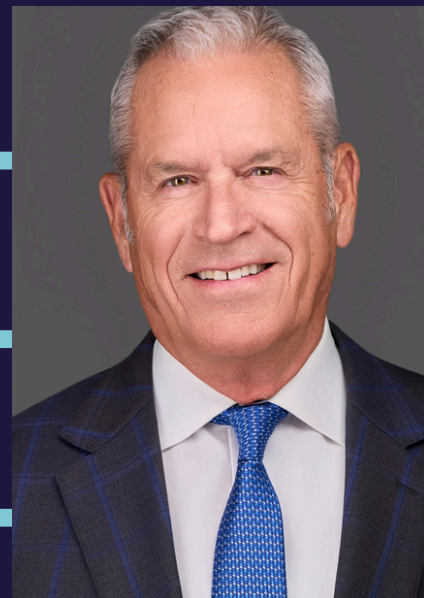
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Commercial Real Estate Brokers – Multifamily

AREA'S LARGEST RANKED BY DOLLAR VOLUME OF MULTIFAMILY SPACE SOLD OR LEASED OUT OF LOCAL OFFICES IN 2025

Name / Prior rank Website	Address Phone	Multifamily dollar volume: 2025 ¹	Multifamily dollar volume: 2024 ²	Total dollar volume: 2025 ³	Year founded locally	Top local executive(s)
1 NYS Capital [®]  nyscapital.com	100 N. Bardonia Plaza, #400 Louisville, KY 40222 502-436-4999	\$115.51 million	\$111.85 million	\$187.54 million	2006	Matthew Levin Tony Fife
2 Cushman & Wakefield Commercial Kentucky  commercialkentucky.com	333 E. Main St. #510 Louisville, KY 40202 502-589-5150	\$106.8 million	\$191.7 million	\$606.15 million	1973	Steve Gray E. Phillip Scherer
3 CORE Inc.  core.com/kentucky	Louisville, KY 40222 502-426-6700	\$79.01 million	\$91.11 million	\$1.24 billion	2006	Heather Neve
4 Colliers Louisville [®]  engpropty.com	1757 Frankfort Ave. #100 Louisville, KY 40206 502-362-2840	\$25.19 million	\$19.18 million	\$107.46 million	2004	Rod Weisberg Fred Summerlin Taylor Thompson
5 Marcus & Millichap Real Estate Investment Services Inc.  marcusmillichap.com	1100 Shelbyville Rd. #1012 Louisville, KY 40222 502-329-2900	\$17.91 million	\$10.1 million	\$23.53 million	2003	Michael Glass
6 Jefferson Development Group Inc.  jeffersondevelopmentgroup.com	2600 Technology Dr. Louisville, KY 40299 502-896-2999	\$10.25 million	\$9.83 million	\$19.41 million	2007	Kevin Copan
7 Semonin Realtors [®]  semonin.com	12006 Providence Green Way #200 Louisville, KY 40241 502-425-3000	\$10.19 million	\$9.12 million	\$421.91 million	2015	Gary Durbin
8 CORE Real Estate Partners  core002.com	750 E. Jefferson St. #200 Louisville, KY 40202 502-589-8079	\$9.35 million	\$1.3 million	\$41.76 million	2020	Tyler Smith Lee Weyland



CRAIG COLLINS



AUSTIN ENGLISH, MBA

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Commercial Real Estate Brokers – Retail

AREA'S LARGEST RANKED BY DOLLAR VOLUME OF RETAIL SPACE SOLD OR LEASED OUT OF LOCAL OFFICES IN 2025

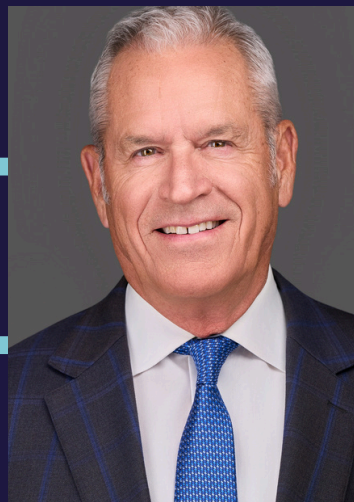
Name / Prior rank Website	Address Phone	Retail dollar volume: 2025 ¹	Retail dollar volume: 2024 ²	Total dollar volume: 2025 ³	Year founded locally	Top local executive(s)
1 TRIO Commercial Property Group [Ⓢ] trioag.com	9750 Grandy Station Rd. #302 Louisville, KY 40223 502-454-8933	\$167.55 million	\$274.87 million	\$311.41 million	2011	Justin Baker Michael Tabor Seth Lohm
2 SRS Real Estate Partners [Ⓢ] srs.com	6100 Dutchman Ln. #1200 Louisville, KY 40222 502-261-9922	\$145.87 million	\$71.3 million	\$145.52 million	2018	Corey Smothered
3 Cushman & Wakefield Commercial Kentucky [Ⓢ] commercialkentucky.com	333 E. Main St. #510 Louisville, KY 40202 502-589-5150	\$134.59 million	\$38.79 million	\$606.15 million	1973	Steve Gray E. Phillip Scherer
4 CBRE Inc. [Ⓢ] cbre.com/louisville	4000 Corner Grove Blvd. Park Louisville, KY 40223 502-429-6788	\$121.44 million	\$70.86 million	\$1.28 billion	1996	Heather Nevin
5 Lopp Commercial Brokers [Ⓢ] loppbrokers.com	183 Lafayette Station S. #102A Fourth Books, TN 37119 615-903-9187	\$86.19 million	\$47.76 million	\$46.19 million	1998	John Lopp
6 TSCG [Ⓢ] tsg.com	1215 Hill Ln. #220 Louisville, KY 40222 502-753-0880	\$54.98 million	\$36.44 million	\$54.98 million	2007	Kevin Scherler Kevin Mayhugh
7 Gulfstream Commercial Services LLC [Ⓢ] gulfstreamcs.com	4801 Olympic Park Pl. #1400 Louisville, KY 40242 502-425-1000	\$50.5 million	\$36.89 million	\$52.44 million	2007	Edie Jantz
8 Hoagland Commercial LLC ² [Ⓢ] hoaglandcommercial.com	125 Chenoweth Ln. #300 Louisville, KY 40207 502-897-3110	\$45.2 million	\$33.58 million	\$152.79 million	1981	Bruce Hoag Woodford Hoagland
9 Colliers Louisville ¹ [Ⓢ]	1757 Franklin Ave. #102 Louisville, KY 40203	\$33.58 million	\$33.09 million	\$107.46 million	1994	Paul Winkler Paul Winkler



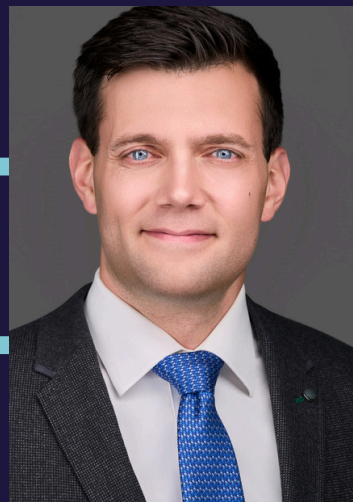
BRENT DOLEN,
SIOR, CCIM



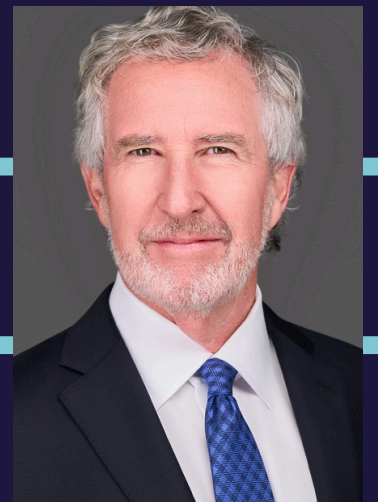
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