

LOUISVILLE INVESTMENT TEAM

2 MINUTES WITH

with Brent Dolen



WHY DID YOU GO INTO THE REAL ESTATE BUSINESS?

This business is equal parts creative, analytical, consultative and competitive. I love that it is such an engaging and multi-faceted business. It requires you to draw on multiple skill sets to find solutions for your clients.

WHAT IS A FUN FACT THAT NOT EVERYONE KNOWS ABOUT YOU?

I like to play guitar in my spare time. Not well, mind you, but it is a hobby of mine.

WHAT BUSINESS BOOK DO YOU RECOMMEND TO COLLEAGUES?

Any book by Michael Lewis - *Liar's Poker*, *Moneyball*, *The Big Short*. He has an innate talent to translate very complicated material into compelling reads. Such a great storyteller - you'd never think derivatives options trading could be entertaining stuff, but he finds a way!

WHAT WAS THE LAST GAME YOU PLAYED?

"Clue" with my kids. Professor Plum, with the candlestick, in the library.

WHAT DO YOU THINK IS YOUR INDUSTRY'S GREATEST CHALLENGE?

In a world where property information is abundant but distracting, how do we cut through that noise to offer the best value proposition for our clients? How do we filter that information to eliminate the clutter and instead focus on the pertinent points of a transaction?

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HIGHLIGHTS

TIME AT THE FIRM:

Since 2017

EDUCATION:

The George Washington University
Master of Arts

Murray State University
Bachelor of Arts

FIRST JOB:

Landscaper

INDUSTRY LEADERSHIP:

President-Elect Kentucky Chapter
of CCIM (Certified Commercial
Investment Member)